

Message Text

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PAGE 01 BONN 12920 081616Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----034704 082223Z /70

R 081603Z AUG 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 0480
AMCONSUL FRANKFURT
AMCONSUL HAMBURG
AMCONSUL MUNICH

UNCLAS BONN 12920

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - INCA FUR FARMS, SANTA ANA, CA

DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOCATE
ONLY THE FOLLOWING PROSPECT(S):

JOHANN KOEGL
D-8124 SCHECHEN 5 BEI SEESHAUPT
PHONE: 08801-849
COMMENT: THERE ARE NO AGENTS OR DISTRIBUTORS IN THE
MUNICH CONSULAR DISTRICT FOR THIS ADS. HOWEVER, WE
CONTACTED ALL EXISTING FUR FARMS HERE IN BAVARIA AND
FOUND THE ABOVE LISTED FUR FARMER TO BE INTERESTED IN
THIS OFFER. HERR KOEGL HAS ANIMAL RAISING EXPERIENCE
AND IS INTERESTED IN CHINCHILLA FUR FARMING. HE WOULD
LIKE TO BE CONTACTED DIRECTLY BY THE AMERICAN FIRM IN
ORDER TO GET MORE DETAILS.

AMCONSUL FRANKFURT COMMENT:
FRANKFURT POST HAS NOT BEEN ABLE TO IDENTIFY ANY
INTERESTED AGENT/DISTRIBUTOR.

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IN AN INTERVIEW WITH THE CHAIRMAN OF THE FEDERAL ASSOC.
OF CHINCHILLA BREEDERS, WHO IS A LARGE CHINCHILLA
RANCHER HIMSELF (ROLF HAUPT, KETTUNGSTR. 13, 6270
IDSTEIN-OBERRD), WE WERE TOLD THAT IN THE 1960'S MANY
SMALL BREEDERS IN GERMANY HAD SUFFERED SERIOUS LOSSES
THROUGH THE UNETHICAL BUSINESS PRACTISES OF CHINCHILLA
FARMING "PROMOTORS". THIS HAS RESULTED IN AN UTMOST

CAUTIOUS ATTITUDE AMONG GERMAN BREEDERS TOWARDS "NEW-COMERS" ON THE MARKET.

HAVING SCREENED THE BROCHURES BY INCA, HERR HAUPT WAS ALSO OF THE OPINION THAT THE PRICES CITED FOR THE BREEDING STOCK WERE TOO HIGH AND NOT COMPETITIVE ON THE GERMAN MARKET. THE AVERAGE PRICE FOR BREEDING STOCK RANGES BETWEEN DM 80 - DM 100 FOR STANDARD STOCK, AND BETWEEN DM 200 - DM 300 FOR THE HIGHEST QUALITY STOCK, AND A PRIME BREEDING STOCK PACKAGE OF 100 FEMALES AND 20 MALES WOULD COST IN GERMANY ABOUT DM 12,000, STANDARD QUALITY.

IT WAS HOWEVER SUGGESTED BY THE ASSOCIATION THAT INCA FUR FARMS ADVERTISE IN THE TWO LEADING TRADE MAGAZINES OF THE PELT INDUSTRY, ADDRESSES OF WHICH ARE:

1. "DER DEUTSCHE PELZTIERZUECHTER"

REDAKTION

ATT: HERR DR. SCHEELJE

JOHANNSEN-STR. 10

3000 HANNOVER

2. CHINCHILLA-POST

ROLAND-VERLAG G. SCHREIBER & CO.

BODENSCHNEIDSTR. 2

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8000 MUENCHEN 90

PHONE: 089-687036

AMCONSUL HAMBURG COMMENT:

CONTACTED HANSA CHINCHILLA CLUB HAMBURG-NIEDERELBE

E.V., 2107 ROSENGARTEN 3, HEIDSCHNUCKENWEG 19,

MR. SEIDEL. ADS HAS NO INTEREST FOR HAMBURG CONSULAR

DISTRICT. MEMBERS WOULD BUY DIRECTLY FROM BREEDER

AND LOOK AT ANIMALS OFFERED.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Sent Date: 08-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
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Disposition Remarks:
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ISecure: 1
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Subject: ADS REQUEST - INCA FUR FARMS, SANTA ANA, CA DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOCATE ONLY THE FOLLOWING PROSPECT(S)
TAGS: BEXP, GE
To: COM
Type: TE
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